

Transformational Leadership

Program Overview

Transformation Associates offers a suite of management development modules. We work closely with clients to customize the program to the specific need, then deliver a highly interactive program to provide a rich and vibrant learning experience. Business cases and relevant examples from your department are incorporated into the program to enhance relevance to participants.

Typically the program kicks off with an introductory session that introduces the simple management roadmap for assessing, managing and coaching team members. Then, a package of 1- to 4-hour training modules, built **based on the specific needs of the group**, is scheduled over the course of two to six months.

1

• Evaluate **SELF**

2

• Assess **SITUATION**

3

• Diagnose **PLAYERS**

4

• Adapt **APPROACH**

Program Framework

Our program follows a simple, easy-to-follow four-step framework that allows us to quickly customize the engagement to meet your team's specific learning needs.

Leading involves being able to adapt across different situations. We offer these situations in a series of "plug and play" modules:

- Leading a High-Performing Team
- Understanding and Adapting Your Personal Style
- Coaching and Counseling Employees
- Delegating and Enabling
- Negotiating and Persuading
- Reading Non-Verbal Cues
- Communicating Effectively
- Building Accountability
- Leading Productive Meetings
- Managing Conflict
- Managing Time and Workspace

Help Your Managers Succeed

Who Should Attend?

Our courses work equally well for new managers who need to establish a strong foundation, and seasoned managers who would like to update and refresh their skills.

Contact Us Today!

To schedule an on-site session in your organization, please contact us at:

Email: RRadwinsky@TransAssoc.com

Phone: 908-832-6837 x105

DID YOU KNOW?

- Poor relationship with manager is one of the top reasons that people leave a company
- The climate created by the manager can cause up to a +/-30% swing in the productivity of the team*
- 50% of mid-sized companies do not have formal management development programs in place**
- 85% of leaders who read all four of these bullets will go on to give us a call***

*Hay Group

**Corporate Executive Board

***908-832-6837 x105